

JOB TITLE	Manager of Engine Rental Operations
DEPARTMENT	AerCap Engines
LOCATION	Shannon or Dublin, Ireland
REPORTS TO	Head of Engine Portfolio & Rental Operations

Everything we achieve is made possible by our talented people. Fuelled by our commitment to excellence and collaborative spirit, we're shaping the future of aviation for generations to come. But life at AerCap goes beyond the pursuit of excellence. We are proud of our culture which is built on the values of Ambition, Excellence and Respect, and they act as a flight path for our people.

Our high-performance work environment is the perfect backdrop to develop into the professional you want to become. Whether you are at the start of your career, or a more seasoned professional, you will have the opportunity to learn from the best people in the industry and be part of the largest aviation leasing company in the world!

Sound exciting? We think so!

JOB SUMMARY

AerCap is seeking a highly motivated professional to join AerCap Engines in the role of Manager of Engine Rental Operations. Reporting directly to the Head of Portfolio & Rental Operations, the successful candidate will have responsibility for leading the placement of short-term rentals for spare engines in our portfolio, leading the placement of short-term leases to support the GE Aerospace product support pool, and management of specific portfolio asset types. The Manager of Engine Rental Operations must have excellent communication skills, a strong sense of urgency and the ability to manage multiple competing priorities simultaneously.

ESSENTIAL FUNCTIONS OF THE JOB

- Interface with Airlines, GE Aerospace, and MRO management and other industry players to negotiate short term leases and extensions related to spare engines and associated equipment.
- Lead cross-functional deal teams to ensure timely approval and placement of Short-Term rentals in line with approval parameters.
- Ensure pricing and rental targets are achieved for all short-term leases and extensions.
- Co-ordinate engine placement opportunities in conjunction with the Engine Leasing commercial team to secure short-term rentals.
- Co-ordinate with Technical Powerplant and Deliveries teams for engine deliveries/redeliveries and drive resolution of any commercial issues.
- Primary interface with SES for deal approval and placement of owned and serviced CFM spare engines.
- Participate in the spare engine investment framework and maintain a periodically updated engine supply/demand analysis for an assigned engine type/s supporting pricing strategy.
- Participate in development of processes and establishing metrics to drive rental pool optimization and customer satisfaction.
- Customer and OEM engagement and relationship building throughout the course of each transaction.
- Perform other duties as required.

JOB REQUIREMENTS, QUALIFICATIONS AND COMPETENCIES

Education/ Experience

- Degree qualification, in finance, accounting, aeronautical engineering or related business discipline.

Technical/Functional Experience

- Experience in the engine leasing industry.
- Demonstrated analytical and problem-solving skills and attention to detail and accuracy.
- Adept at presentation skills and interfacing with airline and senior management.
- Knowledge and experience of systems and a strong process and compliance mindset.

Key Competencies

- Self-motivated with a high level of professionalism, energy and commitment and a strong sense of urgency.
- Proven ability to multitask and work to tight deadlines in a pressurised environment.
- Well organised, diligent, and able to manage multiple projects concurrently.
- Excellent interpersonal and communication skills (verbal and written).
- Experience of MS Office applications, Excel and PowerPoint.
- Adaptable to multicultural diverse working environments.

OUR VALUES

AMBITION

Ambition to us means winning together. We believe it takes bold people to help us shape the future of aviation. At AerCap, ambition means defying our own limits, breaking new ground, and setting higher standards for our business.

EXCELLENCE

We believe in striving for nothing short of greatness. For us, excellence means redefining what is possible, and to constantly work towards outstanding solutions for our customers with unwavering commitment and collaboration.

RESPECT

We believe in fostering an environment where everyone is welcomed, supported and valued. Respect means treating our people with dignity and honouring their individuality. We strive to create an environment where our people feel included and empowered to do their best work and reach their full potential.

LIFE AT AERCAP/WHAT WE OFFER

- We offer attractive employment packages with a competitive salary and excellent benefits, including generous annual leave policies, health insurance for our employees and immediate dependents, pension/retirement savings plans and an all-employee share scheme.
- You will have the opportunity to learn from the best people in the industry and grow your career with the largest aviation leasing company in the world.
- Our Corporate Social Responsibility (CSR) programs provide opportunities for our employees to inspire positive change in our global communities and to make a positive difference in the communities in which they live through volunteering, fund-raising and other charitable initiatives.

Make AerCap your destination of choice and join us to shape the future of aviation!