

AerCap Holdings N.V. Reports Financial Results for the Third Quarter 2021

- > Net income for the third quarter of 2021 was \$434 million, or \$3.35 per share.
- > Excluding expenses related to the GECAS transaction, net income for the third quarter of 2021 was \$522 million, or \$4.04 per share.
- > The airline industry is experiencing a rapid recovery in air travel in many of the world's major markets.

DUBLIN – November 10, 2021 – AerCap Holdings N.V. (NYSE: AER), the global leader in aviation leasing, today reported financial results for the third quarter of 2021 ended September 30, 2021.

Aengus Kelly, Chief Executive Officer of AerCap, said, "I am pleased to report a strong quarter of earnings, with net income of \$434 million, or \$3.35 per share. This quarter was an important inflection point for the company. Our business continues to recover from the effects of the Covid-19 pandemic, with leasing demand and cash collections remaining strong. The GECAS transaction adds a portfolio of well-priced assets and a deeply experienced team of people that will further enhance AerCap's position as the lessor of choice for airlines around the world."

Highlights:

- Completed the GECAS acquisition on November 1, 2021, making AerCap the worldwide industry leader across all areas of aviation leasing: aircraft, engines and helicopters.
- Completed the offering of \$21 billion of senior unsecured notes in October 2021 and a \$2 billion secured institutional term loan in November 2021 to finance the GECAS acquisition with an average coupon of approximately 2.6% and an average tenor of 7.1 years.
- Adjusted debt/equity ratio of 2.3 to 1 at September 30, 2021, which was a record low for the company. Pro forma for the GECAS acquisition, our adjusted debt/equity ratio was 2.8 to 1 as of September 30, 2021.
- Continued to see significant improvements in cash collections, trade receivables and deferral requests.
- Special items in the third quarter of 2021 included \$442 million (\$387 million after-tax) of other income related to proceeds from unsecured claims and \$101 million (\$88 million after-tax) of expenses related to the GECAS transaction.
- Signed lease agreements for 42 aircraft in the third quarter of 2021.
- 100% of new aircraft order book placed through 2022.

Revenue and Net Spread

	Three months ended September 30,		Nine months ended Se		September 30,	
	2021	2020	% increase/ (decrease)	2021	2020	% increase/ (decrease)
	(U.S. Dollars in millions)		(U.S. D	(U.S. Dollars in millio		
Lease revenue:						
Basic lease rents	\$848	\$897	(6%)	\$2,608	\$2,876	(9%)
Maintenance rents and other receipts	110	91	22%	424	449	(6%)
Total lease revenue	958	988	(3%)	3,032	3,326	(9%)
Net gain on sale of assets	38	7	422%	65	76	(14%)
Other income	459	31	1,365%	685	61	1,022%
Total Revenues and other income	\$1,454	\$1,027	42%	\$3,782	\$3,462	9%

Basic lease rents were \$848 million for the third quarter of 2021, compared with \$897 million for the same period in 2020. The decrease was primarily due to lease restructurings, transitions and the impact of airline bankruptcies.

Maintenance rents and other receipts were \$110 million for the third quarter of 2021, compared with \$91 million for the same period in 2020. The increase was primarily due to higher maintenance revenue recognized as a result of lease terminations during the third quarter of 2021.

Net gain on sale of assets for the third quarter of 2021 was \$38 million, relating to 11 aircraft sold for \$101 million, compared with \$7 million for the same period in 2020, relating to seven aircraft sold for \$63 million. The increase was primarily due to the higher volume and composition of asset sales.

Other income for the third quarter of 2021 was \$459 million, compared with \$31 million for the same period in 2020. The increase was primarily driven by proceeds from unsecured claims in the third quarter of 2021.

	Three months ended September 30,		Nine months ended September 30,		tember 30,	
	2021	2020	% increase/ (decrease)	2021	2020	% increase/ (decrease)
	(U.S. Dollars in millions)			(U.S.	Dollars in mil	lions)
Basic lease rents	\$848	\$897	(6%)	\$2,608	\$2,876	(9%)
Interest expense	287	307	(7%)	861	938	(8%)
Adjusted for:						
Mark-to-market of interest rate caps and swaps	1		NA	11	(15)	NA
Interest expense excluding mark-to-market of interest rate caps and swaps	288	307	(6%)	872	924	(6%)
Net interest margin (*)	\$559	\$590	(5%)	\$1,736	\$1,952	(11%)
Depreciation and amortization, including maintenance rights expense	(393)	(428)	(8%)	(1,188)	(1,283)	(7%)
Net interest margin, less depreciation and amortization	\$166	\$164	2%	\$548	\$670	(18%)
Average lease assets (*)	\$36,095	\$36,926	(2%)	\$36,158	\$37,313	(3%)
Annualized net spread (*)	6.2%	6.4%		6.4%	7.0%	
Annualized net spread less depreciation and amortization (*)	1.8%	1.8%		2.0%	2.4%	

(*) Refer to "Notes Regarding Financial Information Presented in This Press Release" for details relating to these non-GAAP measures

Interest expense excluding mark-to-market of interest rate caps and swaps was \$288 million for the third quarter of 2021, compared with \$307 million for the same period in 2020. AerCap's average cost of debt was 3.8% for the third quarter of 2021, and 3.8% for the same period in 2020, excluding debt issuance costs, upfront fees and other impacts.

Selling, General and Administrative Expenses

	Three months ended September 30,		Nine months ended Sept		otember 30,		
	2021	2020	% increase/ (decrease)	2021	2020	% increase/ (decrease)	
	(U.S. Dollars in millions)		(U.S. Dollars in millions) (U.S. Dollars		ollars in mil	in millions)	
Selling, general and administrative expenses	\$46	\$44	5%	\$127	\$129	(1%)	
Share-based compensation expenses	22	17	29%	71	50	44%	
Total selling, general and administrative expenses	\$68	\$61	12%	\$199	\$178	11%	

Total selling, general and administrative expenses increased primarily due to the timing of compensation-related expenses.

Other Expenses

Asset impairment charges were \$49 million for the third quarter of 2021, compared to \$973 million for the same period in 2020. Asset impairment charges recorded in the third quarter of 2021 related to lease terminations and were largely offset by maintenance releases. Asset impairment charges recorded in the third quarter of 2020 included \$915 million of impairment of flight equipment, related primarily to current technology widebody aircraft, in particular Airbus A330 and Boeing 777 aircraft, as well as the write-off of \$58 million of goodwill.

Leasing expenses were \$54 million for the third quarter of 2021, compared with \$51 million for the same period in 2020. The increase was primarily due to higher leasing expenses as a result of lease terminations, partially offset by a decrease in maintenance rights expense as a result of lower maintenance activity during the period and the lower maintenance rights asset balance.

Effective Tax Rate

AerCap's effective tax rate for the full year 2021 is expected to be 13.5%, compared to an effective tax rate of 5.5% for the full year 2020. The effective tax rate is impacted by the source and amount of earnings among our different tax jurisdictions as well as the amount of permanent tax differences relative to pre-tax income.

The company's effective tax rate was 12.4% for the third quarter of 2021, compared to 11.1% for the third quarter of 2020. Our effective tax rate in any quarter can be impacted by revisions to the estimated full-year rate.

Other Assets

Other assets increased from \$1,229 million as of December 31, 2020 to \$1,670 million as of September 30, 2021, primarily due to receivables related to proceeds from unsecured claims that were received in October 2021 and unamortized debt issuance costs related to the bridge financing for the GECAS transaction.

Book Value Per Share

	September 30, 2021	September 30, 2020	
	(U.S. Dollars in millions, except share and per share data)		
Total AerCap Holdings N.V. shareholders' equity	\$9,855	\$8,811	
Ordinary shares outstanding	133,379,789	129,756,613	
Unvested restricted stock	(5,244,285)	(2,163,670)	
Ordinary shares outstanding (excl. unvested restricted stock)	128,135,504	127,592,943	
Book value per ordinary share outstanding (excl. unvested restricted stock)	\$76.91	\$69.06	

Financial Position

	September 30, 2021		% increase/ (decrease) over December 31, 2020
		(U.S. Dollars in millions)	
Total cash, cash equivalents and restricted cash	\$1,535	\$1,495	3%
Total lease assets (*)	35,962	36,642	(2%)
Total assets	41,499	42,048	(1%)
Debt	27,540	28,742	(4%)
Total liabilities	31,569	33,116	(5%)
Total AerCap Holdings N.V. shareholders' equity	9,855	8,864	11%
Total equity	9,930	8,932	11%

(*) Refer to "Notes Regarding Financial Information Presented in This Press Release" for details relating to this non-GAAP measure

Aircraft Portfolio

As of September 30, 2021, AerCap's portfolio consisted of 1,304 aircraft that were owned, on order or managed. The average age of the company's owned fleet as of September 30, 2021 was 6.7 years (3.6 years for new technology aircraft, 12.7 years for current technology aircraft) and the average remaining contracted lease term was 7.3 years.

Notes Regarding Financial Information Presented in This Press Release

The financial information presented in this press release is not audited.

Due to rounding, numbers presented throughout this document may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

The following are definitions of non-GAAP measures used in this press release. We believe these measures may further assist investors in their understanding of our operational performance.

Net income / earnings per share excluding GECAS transaction-related expenses

Net income excluding GECAS transaction-related expenses is calculated as net income excluding the after-tax impact of transaction-related expenses. Earnings per share excluding GECAS transaction-related expenses is calculated by dividing net income excluding GECAS transaction-related expenses by the weighted average of our ordinary shares outstanding. Given the relative significance of this item during 2021, we have chosen to present this measure in order to assist investors in their understanding of the changes and trends related to our earnings.

	Three months ended September 30, 2021		Nine months ended September 30, 2		
	Net income	Earnings per share	Net income	Earnings per share	
	(U.S. Dollars in millions, except per share data)				
Net income / earnings per share	\$434	\$3.35	\$912	\$7.04	
Transaction-related expenses	101	0.78	196	1.51	
Income tax benefit	(13)	(0.10)	(24)	(0.19)	
Net income / earnings per share excluding GECAS transaction-related expenses	\$522	\$4.04	\$1,083	\$8.36	

Adjusted debt/equity ratio

This measure is the ratio obtained by dividing adjusted debt by adjusted equity.

- Adjusted debt means consolidated total debt less cash and cash equivalents, and less a 50% equity credit with respect to certain long-term subordinated debt.
- Adjusted equity means total equity, plus the 50% equity credit relating to the long-term subordinated debt.

Adjusted debt and adjusted equity are adjusted by the 50% equity credit to reflect the equity nature of those financing arrangements and to provide information that is consistent with definitions under certain of our debt covenants. We believe this measure may further assist investors in their understanding of our capital structure and leverage.

	Pro Forma for GECAS acquisition	AerCap sta	nd-alone		
	September 30, 2021	September 30, 2021	December 31, 2020		
-	(U.S. Dollars in millions, except debt/equity ratio)				
Debt	\$51,477	\$27,540	\$28,742		
Adjusted for:					
Cash and cash equivalents	(1,651)	(1,311)	(1,249)		
50% credit for long-term subordinated debt	(1,125)	(1,125)	(1,125)		
Adjusted debt	\$48,701	\$25,104	\$26,368		
Equity	\$16,513	\$9,930	\$8,932		
Adjusted for:					
50% credit for long-term subordinated debt	1,125	1,125	1,125		
Adjusted equity	\$17,638	\$11,055	\$10,057		
Adjusted debt/equity ratio	2.8 to 1	2.3 to 1	2.6 to 1		

Net interest margin, annualized net spread, annualized net spread less depreciation and amortization and average cost of debt

Net interest margin is calculated as the difference between basic lease rents and interest expense, excluding the impact of the mark-to-market of interest rate caps and swaps. Annualized net spread is net interest margin expressed as a percentage of average lease assets. Annualized net spread less depreciation and amortization is net interest margin less depreciation and amortization, including maintenance rights expense, expressed as a percentage of average lease assets. Average cost of debt is calculated as interest expense, excluding mark-to-market on interest rate caps and swaps, debt issuance costs, upfront fees and other impacts, divided by average debt balance. We believe these measures may further assist investors in their understanding of the changes and trends related to the earnings of our leasing activities. These measures reflect the impact from changes in the number of aircraft leased, lease rates and utilization rates, as well as the impact from changes in the amount of debt and interest rates.

Lease assets

Lease assets include flight equipment held for operating leases, flight equipment held for sale, net investment in finance and sales-type leases and maintenance rights assets.

Conference Call

In connection with its report of third quarter 2021 results, management will host a conference call with members of the investment community today, Wednesday, November 10, 2021, at 8:30 am Eastern Time. The call can be accessed live by dialing (U.S./Canada) +1 929 477 0324 or (International) +353 1 246 5638 and referencing code 6980765 at least 5 minutes before start time, or by visiting AerCap's website at www.aercap.com under "Investors".

The webcast replay will be archived in the "Investors" section of the company's website for one year.

For further information, contact Joseph McGinley: +353 1 418 0428 (jmcginley@aercap.com).

About AerCap

AerCap is the global leader in aviation leasing with one of the most attractive order books in the industry. AerCap serves approximately 300 customers around the world with comprehensive fleet solutions. AerCap is listed on the New York Stock Exchange (AER) and is based in Dublin with offices in Shannon, Los Angeles, Singapore, Amsterdam, Shanghai, Abu Dhabi, Seattle, Toulouse and other locations around the world.

Forward-Looking Statements

This press release contains certain statements, estimates and forecasts with respect to future performance and events. These statements, estimates and forecasts are "forward-looking statements". In some cases, forward-looking statements can be identified by the use of forward-looking terminology such as "may," "might," "should," "expect," "plan," "intend," "estimate," "anticipate," "believe," "predict," "potential" or "continue" or the negatives thereof or variations thereon or similar terminology. All statements other than statements of historical fact included in this press release are forward-looking statements and are based on various underlying assumptions and expectations and are subject to known and unknown risks, uncertainties and assumptions, and may include projections of our future financial performance based on our growth strategies and anticipated trends in our business. These statements are only predictions based on our current expectations and projections about future events. There are important factors, including the impacts of, and associated responses to: the Covid-19 pandemic, our ability to successfully integrate GECAS' operations and employees and realize anticipated synergies and cost savings; and the potential impact of the consummation of the GECAS transaction on relationships, including with employees, suppliers, customers and competitors, that could cause our actual results, level of activity, performance or achievements to differ materially from the results, level of activity, performance or achievements expressed or implied in the forwardlooking statements. As a result, we cannot assure you that the forward-looking statements included in this press release will prove to be accurate or correct. In light of these risks, uncertainties and assumptions, the future performance or events described in the forwardlooking statements in this press release might not occur. Accordingly, you should not rely upon forward-looking statements as a prediction of actual results and we do not assume any responsibility for the accuracy or completeness of any of these forward-looking statements. Except as required by applicable law, we do not undertake any obligation to, and will not, update any forward-looking statements, whether as a result of new information, future events or otherwise.

For more information regarding AerCap and to be added to our email distribution list, please visit <u>www.aercap.com</u> and follow us on Twitter <u>www.twitter.com/aercap.v</u>.

AerCap Holdings N.V. Unaudited Consolidated Balance Sheets		
(U.S. Dollars in thousands, except share data)		
	September 30, 2021	December 31, 2020
Assets		
Cash and cash equivalents	\$1,311,234	\$1,248,772
Restricted cash	223,271	246,518
Trade receivables	79,504	170,675
Flight equipment held for operating leases, net	34,411,391	35,156,450
Investment in finance and sales-type leases, net	814,989	878,451
Flight equipment held for sale	192,403	_
Prepayments on flight equipment	1,872,387	2,111,659
Maintenance rights and lease premium, net	594,685	649,914
Other intangibles, net	207,569	224,634
Deferred income tax assets	121,812	131,532
Other assets	1,670,083	1,229,434
Total Assets	\$41,499,328	\$42,048,039
Liabilities and Equity		
Accounts payable, accrued expenses and other liabilities	\$881,173	\$1,109,325
Accrued maintenance liability	1,596,414	1,750,395
Lessee deposit liability	497,178	600,321
Debt	27,539,694	28,742,081
Deferred income tax liabilities	1,054,915	913,431
Total liabilities	31,569,374	33,115,553
Ordinary share capital €0.01 par value, 450,000,000 and 350,000,000 ordinary shares authorized as of September 30, 2021 and December 31, 2020, respectively; 138,847,345 and 138,847,345 ordinary shares issued and 133,379,789 and 130,398,538 ordinary shares outstanding (including 5,244,285 and 2,552,346 unvested restricted stock) as of September 30, 2021 and		
December 31, 2020, respectively	1,721	1,721
Additional paid-in capital	1,946,529	2,078,125
Treasury shares, at cost (5,467,556 and 8,448,807 ordinary shares as of September 30, 2021 and		
December 31, 2020, respectively)	(313,907)	(459,994)
Accumulated other comprehensive loss	(101,972)	(155,085)
Accumulated retained earnings	8,322,581	7,399,703

Total AerCap Holdings N.V. shareholders' equity

Non-controlling interest Total Equity

Total Liabilities and Equity

(459,994) (155,085) 7,399,703 8,864,470

68,016

8,932,486

\$42,048,039

9,854,952

9,929,954

\$41,499,328

75,002

AerCap Holdings N.V.

Unaudited Consolidated Income Statements

(U.S. Dollars in thousands, except share and per share data)

	Three Months Ended September 30,		Nine months ended September 30,		
-	2021	2020	2021	2020	
December and other income					
Revenues and other income Lease revenue:					
Basic lease rents	\$847,650	\$897,358	\$2,607,974	\$2,876,278	
Maintenance rents and other receipts	110,423	90,743	424,252	449,252	
Total lease revenue	958,073	988,101	3,032,226	3,325,530	
Net gain on sale of assets	37,633	7,151	64,881	75,519	
Other income -	458,700	31,304	684,717	60,963	
Total Revenues and other income	1,454,406	1,026,556	3,781,824	3,462,012	
Expenses					
Depreciation and amortization	393,366	415,970	1,182,086	1,243,586	
Asset impairment	49,201	972,921	122,587	1,060,289	
Interest expense	287,213	307,316	860,917	937,691	
Loss on debt extinguishment	2,894	42,835	8,955	42,835	
Leasing expenses	53,519	51,211	157,061	232,082	
Selling, general and administrative expenses	68,197	60,918	198,619	178,415	
Transaction-related expenses	100,859		195,534	_	
Total Expenses	955,249	1,851,171	2,725,759	3,694,898	
Gain (loss) on investment at fair value	2,156	(128,363)	(307)	(114,421	
Income before income taxes and income of investments					
accounted for under the equity method	501,313	(952,978)	1,055,758	(347,307	
Income tax (expense) benefit	(62,132)	106,077	(142,527)	24,311	
Equity in net earnings of investments accounted for under the equity method	1,848	(3,901)	5,703	(397	
Net income (loss)	\$441,029	(\$850,802)	\$918,934	(\$323,393	
Net (income) loss attributable to non-controlling interest	(7,108)	873	(7,237)	(3,651	
– Net income (loss) attributable to AerCap Holdings N.V	\$433,921	(\$849,929)	\$911,697	(\$327,044	
=					
Basic earnings (loss) per share	\$3.39	(\$6.66)	\$7.12	(\$2.56	
Diluted earnings (loss) per share	\$3.35	(\$6.66)	\$7.04	(\$2.56	
Weighted average shares outstanding - basic	128,131,157	127,589,905	128,087,006	127,771,182	
Weighted average shares outstanding - diluted	129,378,791	127,589,905	129,585,420	127,771,182	

AerCap Holdings N.V.

Unaudited Consolidated Statements of Cash Flows

(U.S. Dollars in thousands)

	Nine months ended September 30	
	2021	2020
Net income (loss)	\$918,934	(\$323,393)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:	. ,	(#020,000)
Depreciation and amortization		1,243,586
Asset impairment	, ,	1,060,289
Amortization of debt issuance costs, debt discount, debt premium and lease premium		45,802
Amortization of fair value adjustment on debt		(41,418)
Maintenance rights write-off		101,791
Maintenance liability release to income		(297,815)
Net gain on sale of assets		(75,519)
Deferred income taxes		(21,737)
Share-based compensation	,	49,513
Collections of finance and sales-type leases	,	47,117
Loss on investment at fair value		114,421
Loss on debt extinguishment		42,835
Transaction-related expenses		42,000
Other		150,937
Changes in operating assets and liabilities:	22,700	150,557
Trade receivables	87,855	(148,184)
Other assets	,	(382,914)
Accounts payable, accrued expenses and other liabilities		(87,468)
Net cash provided by operating activities		1,477,843
Net cash provided by operating activities	1,555,514	1,477,045
Purchase of flight equipment	(738,090)	(306,048)
Proceeds from sale or disposal of assets	393,373	379,518
Prepayments on flight equipment	(75,930)	(564,927)
Net cash used in investing activities	(420,647)	(491,457)
Issuance of debt	1,486,567	10,165,837
Repayment of debt	(2,678,134)	(8,451,299)
Debt issuance and extinguishment costs paid, net of debt premium received	(227,472)	(145,260)
Maintenance payments received	267,925	266,654
Maintenance payments returned	(172,035)	(312,136)
Security deposits received	155,794	53,915
Security deposits returned	(264,674)	(216,975)
Dividend paid to non-controlling interest holders and others	(251)	(2,843)
Repurchase of shares and tax withholdings on share-based compensation		(119,779)
Net cash (used in) provided by financing activities		1,238,114
Net increase in cash, cash equivalents and restricted cash	38,934	2,224,500
Effect of exchange rate changes on cash, cash equivalents and restricted cash		939
Cash, cash equivalents and restricted cash at beginning of period.	1,495,290	1,300,347
Cash, cash equivalents and restricted cash at end of period		\$3,525,786