



## Fact Sheet

As of December 31, 2017

AerCap is the global leader in aircraft leasing and aviation finance. AerCap's high quality and well diversified portfolio of aircraft, one of the largest in the world, provides a global network or airline customers with comprehensive fleet solutions.

### Industry Background

- **Stable** and **profitable industry** with growth opportunities
- **Healthy** and **balanced demand** for new and used aircraft
- **43%** of the world's commercial aircraft fleet is **leased**
- Fleet on operating lease **grew over four times** in the past 20 years

### Global Leader in Aviation

- Global platform with **unmatched breadth** and **reach**
- **Strong earnings** and **cash flow** generation
- **Listed (AER) since 2006** on the New York Stock Exchange
- **Headquartered in Dublin** with offices in Shannon, Los Angeles, Singapore, Amsterdam, Fort Lauderdale, Shanghai, Abu Dhabi, Seattle, and Toulouse

### Most Active Aircraft Trader

- Places an aircraft on lease **every working day**
- Executes **two widebody** and **five narrowbody** aircraft transactions **per week**
- Buys or sells an aircraft **every two days**

### Industry's Most Attractive Order Book

- World's **largest** Airbus A320neo Family lessor
- World's **largest** 787 customer
- World's **3<sup>rd</sup> largest** 737 MAX lessor
- World's **first lessor** of Embraer E-Jets E2

### Aircraft Portfolio

- **High quality** and **well diversified** portfolio
- Over **90%** of AerCap's owned fleet consists of A320ceo and neo Family, A350, 737NG and 787 aircraft, which are the **most in-demand** aircraft in the world

### KEY FACTS & FIGURES

**\$ 42 BILLION**

Total Owned Assets (U.S. Dollars)

**\$ 12.6 BILLION**

Funding Raised in 2017

**\$ 8.6 BILLION**

Equity

**\$ 1,076 MILLION**

FY 2017 Net Income

**1,093 AIRCRAFT**

Portfolio Owned & Managed

**438 ORDER BOOK**

For High-Demand, Fuel Efficient Aircraft

**~ 200 CUSTOMERS**

In ~80 Countries

**230 LEASE AGREEMENTS EXECUTED**

**58 AIRCRAFT PURCHASED**

**114 AIRCRAFT SOLD**

FY 2017 Transactions

**EVERY 24 HOURS**

AerCap Buys, Sells or Leases an Aircraft