



Job title:	Manager, OEM Relations
Department:	OEM Relations
Location:	Dublin
Reports to:	Executive Vice President & Head of OEM Relations

JOB SUMMARY

AerCap is seeking a motivated individual to join its OEM department. The OEM department oversees all aspects of OEM activity/relationships. Working in a dynamic, exciting, and challenging environment, this candidate will work closely with senior management and will have a meaningful impact on company performance. The candidate should be results-driven, analytical, capable of condensing complex information into concise recommendations, and have excellent communication skills.

Role Responsibilities

- OEM Relationship Management (Airframe and Engines)
- Purchase Agreement Administration
- Pricing Analysis
- Presentations
- Various internal support and coordination as needed

Desirable Industry experience

- Contract Administration
- Familiarity with Lease Agreements
- Understanding of Aircraft models and markets
- Financial Modelling

JOB REQUIREMENTS, QUALIFICATIONS, & COMPETENCIES

Educational/Experience

- Bachelor's degree and / or equivalent experience in aircraft / purchasing
- 3-5 years of experience required

Additional Competencies

- Strong verbal and written communication skills in business English
- High proficiency in Microsoft Excel, Word, and Outlook
- Detail-oriented, organized, and able to handle multiple priorities and deadlines
- Flexible and adaptable; ability to travel on short notice as needed
- Intellectual curiosity: develop knowledge base and skill set beyond that called for by immediate tasks; continuously question processes and / or methods and seek opportunities for improvement; challenge conventional wisdom