

AerCap Holdings N.V. Reports Financial Results for the Third Quarter 2019 and Announces New Share Repurchase Program

DUBLIN – November 8, 2019

- **Net income of \$270.3 million for the third quarter of 2019 and \$835.9 million for the nine months ended September 30, 2019**
- **Diluted earnings per share of \$2.01 for the third quarter of 2019 and \$6.10 for the nine months ended September 30, 2019**

Highlights

- 12% increase in EPS year over year.
- Upgraded to BBB rating by S&P Global Ratings and placed on Positive Outlook by Moody's.
- 108 aircraft transactions executed in the third quarter of 2019.
- New technology aircraft now comprise 55% of our owned fleet.
- Over \$40 billion of contracted future lease revenues.
- Approximately 97% of lease rents through 2022 already contracted.
- Average current lease expires in 2027.
- 99.8% fleet utilization rate for the third quarter of 2019.
- \$2.4 billion increase in average lease assets year over year.
- 13% increase in book value per share since September 30, 2018.
- Repurchased 2.0 million shares in the third quarter of 2019 for \$104 million and 9.1 million shares year to date through November 6, 2019 for \$438 million.
- New \$200 million share repurchase program authorized, which will run through March 31, 2020.

Aengus Kelly, CEO of AerCap, commented: "We are very pleased to report another quarter of strong results. During the third quarter of 2019 we generated earnings per share of \$2.01 and net income of \$270 million. The 108 aircraft transactions executed this quarter demonstrate the scale and reach of the AerCap platform. Our earnings consistency and the discipline we have shown in managing our business are reflected in S&P's recent upgrade of AerCap to BBB, another important milestone in our continuing upward ratings trajectory."

Third Quarter 2019 Financial Results

- Net income was \$270.3 million, compared with \$263.4 million for the same period in 2018. Diluted earnings per share was \$2.01, compared with \$1.79 for the same period in 2018.
- The increase in net income was primarily driven by higher lease rents resulting from an increase in average lease assets due to the delivery of new technology aircraft from July 2018 through September 2019, as well as higher net gain on sale of assets.
- Diluted earnings per share increased 12%, driven by the same factors as net income and the repurchase of 14.7 million shares from July 2018 through September 2019.

AerCap Holdings N.V. Reports Financial Results for the Third Quarter 2019 and Announces New Share Repurchase Program

Page 2 of 9

Revenue and Net Spread

	Three months ended September 30,			Nine months ended September 30,		
	2019	2018	% increase/ (decrease)	2019	2018	% increase/ (decrease)
	(U.S. Dollars in millions)			(U.S. Dollars in millions)		
Lease revenue:						
Basic lease rents	\$1,066.6	\$1,038.5	3%	\$3,218.9	\$3,094.5	4%
Maintenance rents and other receipts	72.6	93.9	(23%)	268.5	289.2	(7%)
Lease revenue	1,139.2	1,132.4	1%	3,487.4	3,383.7	3%
Net gain on sale of assets	40.5	20.0	103%	140.2	160.5	(13%)
Other income	14.4	14.1	2%	52.7	36.0	46%
Total Revenues and other income	\$1,194.1	\$1,166.5	2%	\$3,680.4	\$3,580.3	3%

Basic lease rents were \$1,066.6 million for the third quarter of 2019, compared with \$1,038.5 million for the same period in 2018. The increase was primarily due to a \$2.4 billion increase in average lease assets.

Maintenance rents and other receipts were \$72.6 million for the third quarter of 2019, compared with \$93.9 million for the same period in 2018. The decrease was primarily due to lower maintenance revenue recognized as a result of lease terminations.

Net gain on sale of assets for the third quarter of 2019 was \$40.5 million, relating to 19 aircraft sold for \$561.3 million, compared with \$20.0 million for the same period in 2018, relating to 13 aircraft sold for \$187.5 million. The increase was primarily due to the volume and composition of asset sales.

	Three months ended September 30,			Nine months ended September 30,		
	2019	2018	% increase/ decrease	2019	2018	% increase/ (decrease)
	(U.S. Dollars in millions)			(U.S. Dollars in millions)		
Basic lease rents	\$1,066.6	\$1,038.5	3%	\$3,218.9	\$3,094.5	4%
Interest expense	312.3	292.1	7%	978.9	851.4	15%
Adjusted for:						
Mark-to-market of interest rate caps	(3.4)	4.9	NA	(29.1)	26.0	NA
Interest expense excluding mark-to-market of interest rate caps	308.9	297.0	4%	949.8	877.4	8%
Net interest margin (*)	\$757.7	\$741.5	2 %	\$2,269.1	\$2,217.1	2 %
Depreciation and amortization, including maintenance rights expense	(429.2)	(446.2)	(4)%	(1,311.7)	(1,375.3)	(5)%
Net interest margin, less depreciation and amortization	\$328.5	\$295.3	11 %	\$957.4	\$841.8	14 %
Average lease assets (*)	\$37,663	\$35,280	7%	\$37,524	\$35,037	7%
Annualized net spread (*)	8.0%	8.4%		8.1%	8.4%	
Annualized net spread less depreciation and amortization (*)	3.5%	3.3%		3.4%	3.2%	

(*) Refer to "Notes Regarding Financial Information Presented in This Press Release" for details relating to these non-GAAP measures

Interest expense excluding mark-to-market of interest rate caps of \$3.4 million was \$308.9 million for the third quarter of 2019, compared with \$297.0 million for the same period in 2018. Our average cost of debt was 4.2% for the third quarter of 2019, compared with 4.1% for the same period in 2018. Our average cost of debt includes debt issuance costs, upfront fees, undrawn fees, commitment fees and original issuance discount fees of approximately 0.3%.

AerCap Holdings N.V. Reports Financial Results for the Third Quarter 2019 and Announces New Share Repurchase Program

Page 3 of 9

Selling, General and Administrative Expenses

	Three months ended September 30,			Nine months ended September 30,		
	2019	2018	% increase/ (decrease)	2019	2018	% increase/ (decrease)
	(U.S. Dollars in millions)			(U.S. Dollars in millions)		
Selling, general and administrative expenses	\$49.0	\$48.4	1%	\$144.4	\$157.4	(8%)
Share-based compensation expenses	15.7	15.0	5%	51.7	77.1	(33%)
Total selling, general and administrative expenses	\$64.7	\$63.4	2%	\$196.1	\$234.5	(16%)

Other Expenses

Leasing expenses were \$44.1 million for the third quarter of 2019, compared with \$84.8 million for the same period in 2018. The decrease was primarily due to a decrease in maintenance rights expense as a result of lower maintenance activity during the period and the lower maintenance rights asset balance as well as a decrease in other leasing expenses recognized as a result of lease terminations. Asset impairment charges were \$31.2 million for the third quarter of 2019, compared to \$12.8 million recorded for the same period in 2018. Asset impairment charges recorded in the third quarter of 2019 primarily related to lease terminations and were partially offset by related maintenance revenue recognized upon termination.

Effective Tax Rate

Our effective tax rate for the third quarter of 2019 was 13.0%, the same as for the third quarter of 2018. The effective tax rate for the full year 2018 was 12.5%. The effective tax rate is impacted by the source and amount of earnings among our different tax jurisdictions.

Book Value Per Share

	September 30, 2019	September 30, 2018
	(U.S. Dollars in millions, except share and per share data)	
Total AerCap Holdings N.V. shareholders' equity	\$9,174.9	\$8,869.9
Ordinary shares outstanding	134,742,482	146,961,077
Unvested restricted stock	(2,229,371)	(2,133,610)
Ordinary shares outstanding (excl. unvested restricted stock)	132,513,111	144,827,467
Book value per ordinary share outstanding (excl. unvested restricted stock)	\$69.24	\$61.24

Book value per share has increased 13% since September 30, 2018.

AerCap Holdings N.V. Reports Financial Results for the Third Quarter 2019 and Announces New Share Repurchase Program

Page 4 of 9

Financial Position

	September 30, 2019	December 31, 2018	% increase/ (decrease) over December 31, 2018
	(U.S. Dollars in millions, except debt/equity ratio)		
Total cash, cash equivalents and restricted cash.....	\$1,196.6	\$1,415.0	(15%)
Total lease assets (*).....	37,888.5	37,244.6	2%
Total assets	43,549.0	43,208.9	1%
Debt	29,283.5	29,507.6	(1%)
Total liabilities	34,309.0	34,328.3	0%
Total AerCap Holdings N.V. shareholders' equity	9,174.9	8,828.0	4%
Total equity	9,240.0	8,880.6	4%

(*) Refer to "Notes Regarding Financial Information Presented in This Press Release" for details relating to these non-GAAP measures

As of September 30, 2019, AerCap's portfolio consisted of 1,360 aircraft that were owned, on order or managed. The average age of our owned fleet as of September 30, 2019 was 6.2 years (2.2 years for new technology aircraft, 11.1 years for current technology aircraft) and the average remaining contracted lease term was 7.5 years.

Boeing 737 MAX Delays

On March 13, 2019, the Federal Aviation Administration issued an order to suspend operations of all Boeing 737 MAX aircraft in the U.S. and by U.S. aircraft operators following two recent fatal accidents involving Boeing 737 MAX aircraft. Non-U.S. civil aviation authorities have also issued directives to similar effect. Boeing has suspended deliveries of the Boeing 737 MAX until clearance is granted by the appropriate regulatory authorities. Prior to the grounding, we had delivered five Boeing 737 MAX aircraft that are currently on lease to an airline customer, and we currently have 95 Boeing 737 MAX aircraft on order. It is uncertain when and under what conditions the Boeing 737 MAX will return to service and when Boeing will resume making deliveries of these aircraft. As a result, we have incurred delays and expect to incur future delays on our scheduled Boeing 737 MAX deliveries.

Share Repurchase Program

In November 2019, our Board of Directors approved a new share repurchase program authorizing total repurchases of up to \$200 million of AerCap ordinary shares through March 31, 2020. Repurchases under the program may be made through open market purchases or privately negotiated transactions in accordance with applicable U.S. federal securities laws. The timing of repurchases and the exact number of common shares to be purchased will be determined by the Company's management, in its discretion, and will depend upon market conditions and other factors. The program will be funded using the Company's cash on hand and cash generated from operations. The program may be suspended or discontinued at any time.

Notes Regarding Financial Information Presented in This Press Release

The financial information presented in this press release is not audited.

Due to rounding, numbers presented throughout this document may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

The following are definitions of non-GAAP measures used in this press release. We believe these measures may further assist investors in their understanding of our operational performance.

Adjusted debt/equity ratio

This measure is the ratio obtained by dividing adjusted debt by adjusted equity.

- Adjusted debt means consolidated total debt less cash and cash equivalents, and less a 50% equity credit with respect to certain long-term subordinated debt.
- Adjusted equity means total equity, plus the 50% equity credit relating to the long-term subordinated debt.

Adjusted debt and adjusted equity are adjusted by the 50% equity credit to reflect the equity nature of those financing arrangements and to provide information that is consistent with definitions under certain of our debt covenants. We believe this measure may further assist investors in their understanding of our capital structure and leverage.

	September 30, 2019
	(U.S. Dollars in millions, except debt/equity ratio)
Debt	\$29,284
Adjusted for:	
Cash and cash equivalents	(1,037)
50% credit for long-term subordinated debt	(750)
Adjusted debt	\$27,497
Equity	\$9,240
Adjusted for:	
50% credit for long-term subordinated debt	750
Adjusted equity	\$9,990
Adjusted debt/equity ratio	2.75 to 1

AerCap Holdings N.V. Reports Financial Results for the Third Quarter 2019 and Announces New Share Repurchase Program

Page 6 of 9

Net interest margin, annualized net spread and annualized net spread less depreciation and amortization

Net interest margin is calculated as the difference between basic lease rents and interest expense, excluding the impact of the mark-to-market of interest rate caps. Annualized net spread is net interest margin expressed as a percentage of average lease assets. Annualized net spread less depreciation and amortization is net interest margin less depreciation and amortization, including maintenance rights expense, expressed as a percentage of average lease assets. We believe these measures may further assist investors in their understanding of the changes and trends related to the earnings of our leasing activities. These measures reflect the impact from changes in the number of aircraft leased, lease rates and utilization rates, as well as the impact from changes in the amount of debt and interest rates.

Lease assets

Lease assets include flight equipment held for operating leases, flight equipment held for sale, net investment in finance and sales-type leases and maintenance rights assets.

Conference Call

In connection with the earnings release, management will host an earnings conference call today, Friday, November 8, 2019, at 8:30 am Eastern Standard Time. The call can be accessed live by dialing (U.S./Canada) +1 929 477 0448 or (International) +353 1 246 5638 and referencing code 7778627 at least 5 minutes before start time, or by visiting AerCap's website at www.aercap.com under "Investors."

The webcast replay will be archived in the "Investors" section of the Company's website for one year.

For further information, contact Joseph McGinley: +353 1 418 0428 (jmccginley@aercap.com).

About AerCap

AerCap is the global leader in aircraft leasing with 1,360 aircraft owned, managed or on order and \$43.5 billion of total assets as of September 30, 2019. AerCap has one of the most attractive order books in the industry. AerCap serves approximately 200 customers in approximately 80 countries with comprehensive fleet solutions. AerCap is listed on the New York Stock Exchange (AER) and has its headquarters in Dublin with offices in Shannon, Los Angeles, Singapore, Amsterdam, Shanghai, Abu Dhabi, Seattle and Toulouse.

Forward-Looking Statements

This press release contains certain statements, estimates and forecasts with respect to future performance and events. These statements, estimates and forecasts are "forward-looking statements". In some cases, forward-looking statements can be identified by the use of forward-looking terminology such as "may," "might," "should," "expect," "plan," "intend," "estimate," "anticipate," "believe," "predict," "potential" or "continue" or the negatives thereof or variations thereon or similar terminology. All statements other than statements of historical fact included in this press release are forward-looking statements and are based on various underlying assumptions and expectations and are subject to known and unknown risks, uncertainties and assumptions, and may include projections of our future financial performance based on our growth strategies and anticipated trends in our business. These statements are only predictions based on our current expectations and projections about future events. There are important factors that could cause our actual results, level of activity, performance or achievements to differ materially from the results, level of activity, performance or achievements expressed or implied in the forward-looking statements. As a result, we cannot assure you that the forward-looking statements included in this press release will prove to be accurate or correct. In light of these risks, uncertainties and assumptions, the future performance or events described in the forward-looking statements in this press release might not occur. Accordingly, you should not rely upon forward-looking statements as a prediction of actual results and we do not assume any responsibility for the accuracy or completeness of any of these forward-looking statements. Except as required by applicable law, we do not undertake any obligation to, and will not, update any forward-looking statements, whether as a result of new information, future events or otherwise.

For more information regarding AerCap and to be added to our email distribution list, please visit www.aercap.com and follow us on Twitter www.twitter.com/aercapnv.

AerCap Holdings N.V. Reports Financial Results for the Third Quarter 2019 and Announces New Share Repurchase Program

Page 7 of 9

AerCap Holdings N.V. Unaudited Consolidated Balance Sheets (U.S. Dollars in thousands)	September 30, 2019	December 31, 2018
Assets		
Cash and cash equivalents	\$1,036,919	\$1,204,018
Restricted cash	159,694	211,017
Trade receivables	54,863	40,379
Flight equipment held for operating leases, net	35,231,489	35,052,335
Maintenance rights and lease premium, net	917,353	1,113,190
Flight equipment held for sale	801,645	184,129
Net investment in finance and sales-type leases	1,038,832	1,003,286
Prepayments on flight equipment	2,930,971	3,024,520
Other intangibles, net	312,688	328,570
Deferred income tax assets	152,428	138,281
Other assets	912,132	909,190
Total Assets	\$43,549,014	\$43,208,915
Liabilities and Equity		
Accounts payable, accrued expenses and other liabilities	\$1,046,204	\$1,009,945
Accrued maintenance liability	2,281,224	2,237,494
Lessee deposit liability	762,261	768,677
Debt	29,283,522	29,507,587
Deferred income tax liabilities	935,812	804,598
Total liabilities	34,309,023	34,328,301
Ordinary share capital €0.01 par value, 350,000,000 ordinary shares authorized as of September 30, 2019 and December 31, 2018; 146,847,345 and 151,847,345 ordinary shares issued and 134,742,482 and 142,674,664 ordinary shares outstanding (including 2,229,371 and 2,429,442 unvested restricted stock) as of September 30, 2019 and December 31, 2018, respectively .	1,810	1,866
Additional paid-in capital	2,448,236	2,712,417
Treasury shares, at cost 12,104,863 and 9,172,681 ordinary shares as of September 30, 2019 and December 31, 2018, respectively)	(591,085)	(476,085)
Accumulated other comprehensive loss	(108,139)	(1,824)
Accumulated retained earnings	7,424,094	6,591,674
Total AerCap Holdings N.V. shareholders' equity	9,174,916	8,828,048
Non-controlling interest	65,075	52,566
Total Equity	9,239,991	8,880,614
Total Liabilities and Equity	\$43,549,014	\$43,208,915

AerCap Holdings N.V. Reports Financial Results for the Third Quarter 2019 and Announces New Share Repurchase Program

Page 8 of 9

	Three months ended September 30,		Nine months ended September 30,	
	2019	2018	2019	2018
AerCap Holdings N.V.				
Unaudited Consolidated Income Statements				
(U.S. Dollars in thousands, except share and per share data)				
Revenues and other income				
Lease revenue:				
Basic lease rents	\$1,066,584	\$1,038,521	\$3,218,934	\$3,094,517
Maintenance rents and other receipts	72,600	93,939	268,506	289,218
Net gain on sale of assets	40,519	19,992	140,217	160,517
Other income	14,382	14,065	52,731	36,043
Total Revenues and other income	1,194,085	1,166,517	3,680,388	3,580,295
Expenses				
Depreciation and amortization	415,313	412,722	1,260,255	1,253,169
Asset impairment	31,168	12,843	54,018	28,929
Interest expense	312,311	292,082	978,931	851,396
Leasing expenses	44,080	84,814	201,045	320,591
Selling, general and administrative expenses	64,712	63,401	196,128	234,455
Total Expenses	867,584	865,862	2,690,377	2,688,540
Income before income taxes and income of investments accounted for under the equity method	326,501	300,655	990,011	891,755
Provision for income taxes	(42,445)	(39,089)	(128,701)	(115,932)
Equity in net earnings of investments accounted for under the equity method	(12,065)	2,711	(8,028)	8,520
Net income	\$271,991	\$264,277	\$853,282	\$784,343
Net income attributable to non-controlling interest	(1,701)	(926)	(17,346)	(1,353)
Net income attributable to AerCap Holdings N.V.	\$270,290	\$263,351	\$835,936	\$782,990
Basic earnings per share	\$2.03	\$1.81	\$6.16	\$5.36
Diluted earnings per share	\$2.01	\$1.79	\$6.10	\$5.21
Weighted average shares outstanding - basic	133,182,744	145,669,773	135,732,923	146,040,042
Weighted average shares outstanding - diluted	134,175,597	147,123,818	136,990,028	150,231,051

AerCap Holdings N.V. Reports Financial Results for the Third Quarter 2019 and Announces New Share Repurchase Program

Page 9 of 9

	Nine months ended September 30,	
	2019	2018
AerCap Holdings N.V.		
Unaudited Consolidated Statements of Cash Flows		
(U.S. Dollars in thousands)		
Net income	\$853,282	\$784,343
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,260,255	1,253,169
Asset impairment	54,018	28,929
Amortization of debt issuance costs, debt discount, debt premium and lease premium	61,297	59,631
Amortization of fair value adjustment on debt	(62,361)	(115,549)
Maintenance rights write-off	174,544	234,964
Maintenance liability release to income	(143,316)	(177,264)
Net gain on sale of assets	(140,217)	(160,517)
Deferred income taxes	131,708	117,716
Collections of finance and sales-type leases	72,775	—
Other	134,416	88,593
Changes in operating assets and liabilities:		
Trade receivables	(15,424)	(47,430)
Other assets	(7,053)	(11,206)
Accounts payable, accrued expenses and other liabilities	(36,561)	6,555
Net cash provided by operating activities	2,337,363	2,061,934
Purchase of flight equipment	(2,396,722)	(2,200,397)
Proceeds from sale or disposal of assets	1,171,886	1,338,776
Prepayments on flight equipment	(1,015,332)	(1,505,490)
Collections of finance and sales-type leases	—	73,617
Other	(17)	(21,359)
Net cash used in investing activities	(2,240,185)	(2,314,853)
Issuance of debt	5,339,455	4,069,555
Repayment of debt	(5,523,401)	(3,981,988)
Debt issuance costs paid, net of debt premium received	(18,524)	(52,734)
Maintenance payments received	564,374	567,511
Maintenance payments returned	(249,382)	(364,319)
Security deposits received	199,091	141,114
Security deposits returned	(194,841)	(144,795)
Dividend paid to non-controlling interest holders and others	(4,837)	(2,700)
Repurchase of shares and tax withholdings on share-based compensation	(425,609)	(597,047)
Net cash used in financing activities	(313,674)	(365,403)
Net decrease in cash, cash equivalents and restricted cash	(216,496)	(618,322)
Effect of exchange rate changes on cash, cash equivalents and restricted cash	(1,926)	2,966
Cash, cash equivalents and restricted cash at beginning of period	1,415,035	2,024,125
Cash, cash equivalents and restricted cash at end of period	\$1,196,613	\$1,408,769